Terry Lieberman-Smith gave a presentation on OSBA. Slides below:

**Ohio State Beekeepers Association**

**Fall Conference Membership Meeting**

November 3rd, 2018, 4:30PM

Plain City, Ohio

**Agenda**
- Announcement of Election Results
- Announcement of Honey Contest
- Wrap up of Conference
- Membership Information
- Financial Overview
- Activities 2018-2019
- New Business
- Adjournment

**Offering Unique Programs and Support for the Ohio Beekeeping Community**

**Election Results**

**Honey Contest Winners**
Fall Conference
2018 @ Tolles (Our 5th Year in this Location!)
- 579 Pre Registered Attendees
- 50 Vendor Staff
- Over 44 Volunteers and Speakers
- Over 673 People BEFORE walk-ins!
2013 @ Tolles = 350 in attendance. First year at Tolles
2012 @ Renoldsburg = 140 in attendance
- About 5 vendors.

OSBA Membership

<table>
<thead>
<tr>
<th>Year</th>
<th>Total</th>
<th>Student/Sr</th>
<th>Individual</th>
<th>Family</th>
<th>Life</th>
<th>Trial</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>1428</td>
<td>180</td>
<td>291</td>
<td>188</td>
<td>207</td>
<td>562</td>
</tr>
<tr>
<td>2017</td>
<td>1907</td>
<td>281</td>
<td>361</td>
<td>232</td>
<td>227</td>
<td>806</td>
</tr>
<tr>
<td>2018</td>
<td>2026</td>
<td>272</td>
<td>385</td>
<td>234</td>
<td>245</td>
<td>890</td>
</tr>
</tbody>
</table>

Total Membership in 2013 was 577

OSBA – Financials – Income
OSBA Income – Jan. – Oct. 21, 2018
- Research: 11%
- Education: 37%
- Operations: 39%
- Member Services: 14%

OSBA – Financials – Expenses
OSBA Expenses – Jan. – Oct. 21, 2018
- Research: 5%
- Education: 40%
- Operations: 26%
- Member Services: 29%

Board Meetings 6 Times a Year
- Review of:
  - Financials
  - Committees
  - Activities
  - Membership, etc
- Minutes available on-line

Legislation
House Bill 392
A person that registers an apiary under section 909.02 of the Revised Code is not liable for any personal injury or property damage that occurs in connection with keeping and maintaining bees, bee equipment, queen breeding equipment, apiaries, and appliances if the person does all of the following...

Current Status: Waiting to move out of Senate Ag Committee. Maybe after the election.
Collaborative Projects

- Boy Scout Habitat & Beekeeping Project in the Cuyahoga Valley Nat’l Park at Camp Maniec

Strategic Plan

- Vision Statement
- Strategic Directions
- Critical Success Factors
- SWOT Analysis
- Tactical Initiatives

Modernization

- Dropbox
- Google Docs
- Quickbooks in the cloud
- Conference Call Line

Financial Policies and Procedures

- OSBA Board and Committee Reimbursement Guidelines
- Grant Applications
  - Guidelines
  - Evaluation Requirements
- Accounting Sessions for OSBA Board Education
- Insurance Review
- Vendor Contracts
- Speaker Contracts
- Third Party CPA Audit in 2019
- Invited Attorney General to review our financials, policies/procedures
- IRS 990 Annual Reports (available online at OSBA Website)
- Affiliate Program forms and procedures
- Bid Procedures for 4-H Equipment

OSBA Grants

- Program areas: honey bee health research, impact of pesticides upon honey bees, beekeeping best management practices, queen breeding and Ohio survivor stock, 4-H beekeeping activities, pollinator habitat development.
- Limitations: Projects must serve Ohio beekeepers, Ohio honey bees, Ohio native pollinators. This is not a small business loan/grant for beekeeping “start-up,” or expansion of a beekeeper’s business.
- Applicants: Must be Ohio beekeepers, Ohio residents, and/or serve Ohio beekeepers. Preference is given to Ohio residents, and universities/colleges located within Ohio. Applicants do not need to be a nonprofit organization. Grants will be made to individuals for collaborative projects. Individuals may be responsible for the grant funds as taxable income. Grants will be made to individual university researchers, as well as collaborative research projects. Collaborative research must include an Ohio university researcher as the lead researcher.

Deadline: January 19, 2018

Underserved Library Grant

- Purpose and Activities: Funds contributed through the membership, and similar fundraising programs established by the OSBA Board of Directors will support activities in Ohio which contribute to the health, sustainability, and knowledge base of Ohio honey bees and beekeeping.
- Program areas: This grant will provide funds to support programs at Ohio correctional institutions, youth programs-nonprofit community gardens, K-12 schools, and similar facilities or groups serving people with limited income of funding who will provide beekeeping instruction to their service population.
Underserved Groups

- **Grant fund request limitations**: Maximum amount available is one educational library to consist of at least five beekeeping books, the OSBA Training DVD, and OSBA Apiary Diagnostic Kit. Additional funds may be requested to cover costs of beekeeping equipment. A cost share and/or in-kind donation of mentoring and funds is required of the local beekeeping association.

- **Bee Culture Magazine** has added diverse titles to the library.

Traveling Speaker Program

- **25 Presentations** to local associations on Sustainable Beekeeping topics.
  - 2017: ADK
  - 2018: Nucs
  - 2019: Small Scale Queen Rearing for the Single Apiary

- Speakers required to fill out presentation overview and provide evaluations for each presentation.

- 4th Quarter OSBA Newsletter (page 9) has information about applying to become an OSBA Travelling Speaker (Independent contractor). Also, just like last year, an email will be sent out to our membership with this information.

Build A Better Bee Club – New This Year

Build A Better Bee Club Workshop
Saturday, Dec. 8, 2018
3 p.m. - 5 p.m.
Ashland University Columbus Education Center
1900 E. Dublin Granville Rd. Columbus, OH 43229

Open to OSBA Affiliates and all members of Ohio’s bee clubs
Per person $10 for affiliates. $15 for non-affiliates
For more info and to register go to www.dublinitbeehive.org

This is what happens when you are brainstorming while waiting out a tornado and Columbus traffic.

BABBC Breakout Sessions

- Advocacy for Beekeeping: Reaching out to the community
- Treasurer sessions
  - Accountability & Transparency: Secrets for Treasurers
  - Responsibility, confidence, Cease and Desist (for Treasurers)
- Creating A Club Newsletter: Get members to the meeting
- Facebook: The social face of your club
- Websites: Communicate & Educate
- Member meeting organization for Presidents and VPs
- OSBA Resources Support Ohio clubs
- Club Secretary: It’s more than taking notes
- You need volunteers, how to get them, what will they do, how to appreciate them
- Bylaws review refreshes the Club
- Good Board members: Understanding their roles and responsibilities
- How to Break A Bee Club
- Road Map to Growth

Master Beekeeping Program

- **Doug Stanton**- Chair
- 4 people took tests today
- Facebook page

$10 per person for OSBA Affiliates, $15 per person for non-Affiliates.
Financial information was distributed to all attendees. See the OSBA website for year end financials.

**New Business**

Nina Bagley voiced her displeasure at having a contract that was too long for the services she provided running the fair tent and was compensated for as in independent contractor. She was also upset that the contract required she carry her own liability insurance as the paid position, by law, cannot be considered a volunteer and thus won’t be protected under OSBA’s insurance.

General chaos resulted with many people speaking at once and loud side conversations.

Someone proposed effectively the following motion:

- Hold a meeting of the fair committee in the next 30 days to work out the details of a proposed contract or working relationship with the chairperson.
- Clarify what the nature of the fair coordinator should be. Is it perpetual and ongoing until notified of a change, or is it on a contract basis with a start and end date. Is it a volunteer or paid contract?
While the membership does not have the power to take such actions, their recommendations can be taken to the board for action. Most present thought that the above actions would move things in a positive direction. The vote was unanimous, or nearly so on both points. No roll call or verification of membership was taken at the meeting.

Secretary’s Note:
I would highly recommend recording and running all future such meetings like a city council meeting, where members must come up to a microphone, state their name, and have a period of time to make a statement or ask their questions. This way the meeting will be organized, minutes can be kept and everyone’s statement and/or questions can be presented to the board for consideration and/or action, and not just input from those who speak loudest.

Addendum
Per federal law, volunteers are considered a volunteer and are protected from liability by the non-profit organization if they receive either:

- Reimbursement for actual expenses.
- Or The total amount received, including reimbursement, does not exceed $500

The compensation for running the Ohio State Fair test exceeded this amount even before reimbursement, thus the position isn’t considered as a protected volunteer per federal law. (See the Volunteer Protection Act of 1997: https://www.congress.gov/105/plaws/publ19/PLAW-105publ19.pdf)

After the meeting, Nina decided she would continue running the Ohio State Fair tent as an unpaid volunteer. As such, she would be protected under OSBA’s insurance and would be eligible for reimbursement of all legitimate expenses associated with the Fair with no reimbursement limit.